



Developing Markets for
Third Sector Providers:

Partners for Change Programme

A free programme designed to secure better local outcomes through more effective commissioning and collaboration with the Third Sector.

How can we **improve** on local outcomes given **declining** resources?

Do other options **exist** when **designing** and **commissioning** services?

Are there ways to get **more** from our **relationship** with the Third Sector?

With an emphasis on delivering more joined-up and efficient services, public authorities are increasingly working with the Third Sector to deliver better outcomes.

Having already brought transformational results in more than 50 local authority areas in England, Partners for Change offers a way of accelerating and deepening relationships with the Third Sector.

The benefits for you:

- Understand the Third Sector and its contribution to local outcomes
- Develop stronger cross-sector relationships built on mutual trust
- Realise added benefits through commissioning and procurement

Programme detail:

Partners for Change consists of:

- Three intensive half-day workshop sessions that bring together mixed groups of 20+ public sector service directors and commissioning/procurement staff with representatives from leading Third Sector providers.

- Development of an action-oriented Commissioning Improvement Plan that is focused on intelligent commissioning, sustainable procurement, and improved relationships with the Third Sector.
- Ongoing mentoring and advisory support to help deliver on agreed actions and take the next steps to partnership improvement.

Cost:

This programme is being delivered by Social Value Lab as part of the Scottish Government's Developing markets for the Third Sector Providers programme. Participation in the programme is currently free-of-charge to a small number of public authorities in Scotland.

Further information

To explore the potential for your public authority to get involved in Partners for Change, please contact:

Jonathan Coburn, Director, Social Value Lab
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Web: www.socialvaluelab.org.uk

To find out more about the other forms of support available through the Developing Markets for Third Sector Providers programme please contact:

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Related Support

The Developing Markets for Third Sector Providers programme offers a range of free training and consultancy support to Scotland's public sector, including:

- Local Engagement Events to build stronger Third Sector links
- Advice on the use of Community Benefits in Procurement Clauses
- Assistance in implementing Public Social Partnership projects
- Training and advice on maximising Social Value in Commissioning

All services are tailored to the needs of individual public authorities.